



# License Portability Process Guide for Partners (VCSP/HYP)

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# Partner Self-Certification Checklist Guide



# License Portability: Partner Self-Certification Process

- Partner may validate the Partner Offering eligible for the License Portability entitlement by reviewing the License Portability Self-Certification Checklist
- The License Portability Self-Certification Checklist should be completed after signing the Cloud Services agreement, as applicable, with Broadcom.
- License Portability Certification is granted when the Partner self-certify that the infrastructure and managed services they are combining with VCF for a distinct integrated VCF offering **meet the business requirements to run a full-stack VCF offering**, and is thus eligible to support License Portability.
- After completion of the Self-Certification License Portability checklist via DocuSign electronic signature, Partner should provide information to the License Portability eligible offering(s) to be published by Broadcom publicly.

- 1 Access and review the Partner License Portability Self-Certification Checklist from the Broadcom Partner Portal
- 2 Request the DocuSign Self-certification checklist from your Partner Business Manager (PBM)
- 3 Complete the DocuSign Checklist and verify with PBM License Portability offering(s)

# License Portability: Partner Self-Certification Process (continued)

## License Portability Self-Certification Checklist

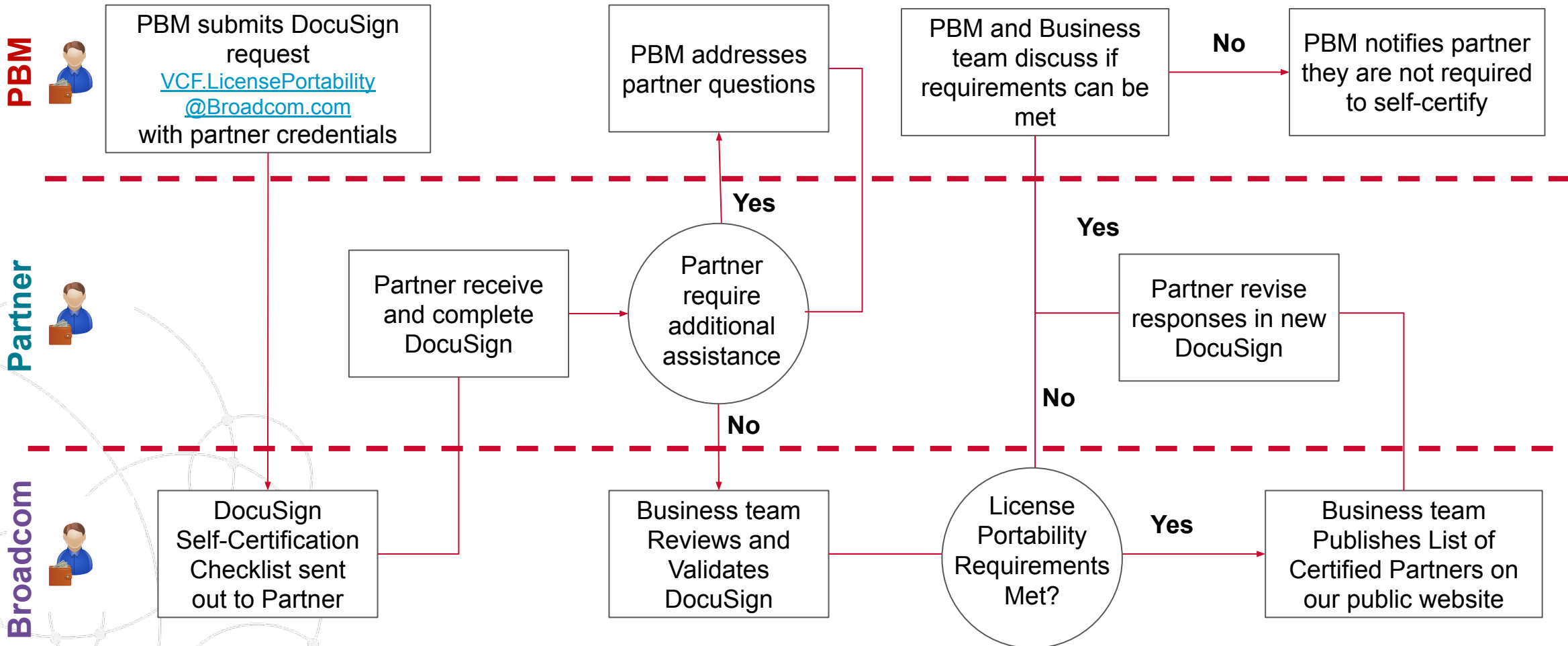
- Review the License Portability Self-Certification Checklist and ensure that you have answered all questions
- This form confirms the required characteristics and attributes of a Broadcom Partner Certified for License Portability
- Once completed via DocuSign the partner should contact their respective Partner Business Manager (PBM) / Alliance Manager with a listing of VCF software offerings eligible for License Portability to be published publicly

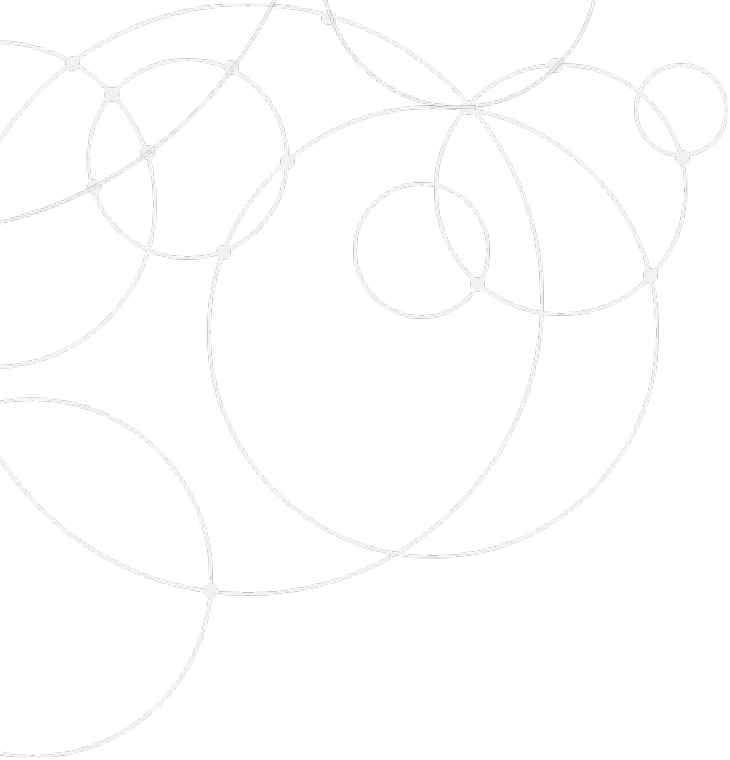
For VCF & Applicable Add-On Products

The screenshot shows the 'Partner Self-Certification for Customer's Portable VCF Licenses' form. It includes the Broadcom logo, the title 'LICENSE PORTABILITY', and a sub-header 'Partner Self-Certification for Customer's Portable VCF Licenses'. Below this is a section for 'OVERVIEW' which explains the purpose of the checklist and the requirements for completion. A 'LICENSE PORTABILITY QUALIFICATION CHECKLIST' section follows, containing three numbered questions with sub-questions (a and b) regarding existing partner status, program participation, and integrated offerings. The form is presented as a document with a white background and a red border, set against a dark red background.

# Internal Self-Certification DocuSign Process Flow for PBMs

## Process flow for partner self-certification





# Customer Proof of Purchase Verification Guide



# License Portability Customer Process

- Customer confirms Partner distinct integrated VCF offering is listed on the [VMware Cloud Foundation License Portability - Certified Cloud Providers](#) page
- Customer reaches out to Partner to purchase distinct integrated VCF offering eligible for License Portability with the new VCF entitlements (qualifying version 5.1 or above purchased after December 13, 2023).
- Customer shares license keys and proof of purchase with Partner
- Certified Partner validate the license key and proof of purchase in conjunction with PBM (for more details on proof of purchase validation see following slides)
- After successful verification, the customer uses the entitlements on Partner infrastructure. All original license entitlements remain with the customer and support aligns to the Partner operating model.

- 1 Customer reaches out to Partner Sales to make purchase of partner distinct integrated VCF offering with eligible VCF software entitlements purchased from Broadcom
- 2 Customer provides eligible VCF license keys and proof of purchase
- 3 Partner Sales and Broadcom PBM / Alliance Managers work in parallel to validate eligible VCF entitlements
- 4 Partner provides to Broadcom usage for VCF License Portability entitlements



# License Portability Proof of Purchase Validation (1 of 2)

- Must visually match Broadcom template
- Purchase must be VMware Cloud Foundation or applicable VCF add-ons
- If the purchase is for an add-on, customer must also have a validated purchase for VCF as well.
- Expiration date must be in the future
- Purchase quantity must be greater or equal to quantity being ported
- Customer must provide keys for all of the components that provider is running
- Customer must provide keys for the version of the components that the provider is running
- Provider do NOT need to send the proof of purchase to Broadcom for validation. For additional questions provider should contact Partner Business Manager.
- The customer is responsible for sharing valid licenses and may not share the same license with two different providers. Provider will not be responsible when a customer shares false information, and if detected Broadcom will collaborate with the customer and the provider to replace the license or terminate the service.

# License Portability Proof of Purchase Validation (2 of 2)

## Proof of Purchase Example:

- Must visually match template (email below)
- Must be for the same customer (end user name)
- Purchase must be VMware Cloud Foundation or applicable VCF add-ons. Look for:  
\_\_\_\_\_
- If the purchase is for an add-on, customer must also have a validated purchase for VCF as well
- Expiration date must be in the future (see “end date”)
- Purchase quantity must be greater or equal to quantity being ported
- License key shared must match the entitlement the customer is looking to utilize for License Portability (partner not required to validate, system will error out if incorrect license key shared)

**From:** ERP PROD <[erp-donotreply@broadcom.com](mailto:erp-donotreply@broadcom.com)>  
**Sent:** Tuesday, June 11, 2024 3:14 PM  
**To:**  
**Subject:** [EXTERNAL] COPROD1 : Broadcom Software delivery for Contract # [REDACTED]

Thank you for your business with Broadcom. Follow the instructions below to register and download your Electronic Software Delivery (ESD) products and access related support content and Broadcom Offering information.

Your Account Information	
ERP Cust Acct Number:	[REDACTED]
Support Site ID:	[REDACTED]
End User Name:	[REDACTED]
Contact Name:	[REDACTED]
Sold To:	[REDACTED]
Reseller Name:	[REDACTED]
Contract #:	[REDACTED]
PO#:	[REDACTED]
Support Provider Information:	BROADCOM; <a href="#">SUPPORT</a> or <a href="#">CREATE A TICKET</a>

**ESD, HYBRID OR SAAS PRODUCTS**

For ESD and Hybrid products, follow the instructions above to download and get access through the Broadcom Support Portal.

For SaaS products, you'll receive a separate welcome letter containing all the required information to get started with your product.

Line #	SKU/ Covered Products	Product Description	Qty	Start Date / End Date	Install- At Customer Number
1	VCF-CLD-FND-5	VMware Cloud Foundation 5	16	05-JUN-24/04-JUN-27	[REDACTED]

# Frequently Asked Questions: License Portability Certification

**What is VMware Cloud Foundation (VCF) License Portability to cloud providers?**

VCF License Portability is a benefit to the customer that allows them to port VCF and applicable Add-On licenses to any compatible endpoints. There are no product changes when customers participate in License Portability and customers retain the rights to the software subscription after deployment.

**Is every cloud provider environment eligible for License Portability?**

Yes, any cloud provider may be eligible for License Portability whether they are providing a Bare Metal or distinct integrated VCF offering. Customers should verify that the endpoint they choose is technically capable and using hardware that is certified in the [VMware Compatibility Guidelines](#) to run VCF to avoid product performance issues.

**Is License Portability mandatory for Hyperscaler and VMware Cloud Service Providers (VCSP) Partners?**

License Portability is mandatory for Hyperscalers and optional for VCSP Partners to participate. Hyperscaler and VCSP Partners providing a distinct integrated VCF offering are required to complete the self-certification checklist to be included on the [List of Certified Partners](#) managed by Broadcom and communicated to customers.

**Is VCF License Portability available across all routes to market?**

Yes, except for licenses obtained through a Value-Added OEM or through a Broadcom cloud provider program (e.g. VCSP or Metal-as-a-Service), a customer may use or deploy the Software on any Cloud Services, provided that the customer ports the entire VCF set of components to the Cloud Service.